

# EASTER 2023 & MINISEASONS





### The Easter season is segmented into three phases

### Fast Start

This season from 1st January is called 'Fast Start' and is when shoppers are looking to buy a seasonal treat. This leads up to Valentine's Day.

### Momentum

Momentum describes the middle part of the season where consumers want to share Easter themed products with family and friends to build excitement in the run up to Easter. These products are key to repeat purchase up until Mother's Day.







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### **Gifting Finish**

This season is called 'Gifting Finish'. Here shoppers are looking to give gifts to family and friends over the Easter weekend.













### Gifting Finish

Gifting Novelties **Small Surprise Traditional Gift** 

**Special** Gesture Giant Range Inclusion Range

Impressive Gift

### **Giving &** Sharing

### Navigation

Momentum **Filled Egg** Miniatures Gum & Candy **Novelties** 

### **Green &** Black's

### Merchandising



### A little pick me up in January

Nielsen Read: Total Market excluding discounters for Easter 2022 period (from week 04.12.21 to 16.04.22)'





Nielsen Read: Total Market excluding discounters for Easter 2022 period (from week 04.12.21 to 16.04.22)'

### 111 Creme Eggs bought per minute



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### Cadbury Creme Egg Single 40g

CAD Sgl Creme Egg 40g 48CA / SKU code 611477

### Fast Start Filled Eggs

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Nielsen Read: Total Market excluding discounters for Easter 2022 period (from week 04.12.21 to 16.04.22)'

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### New Product

Cadbury White Creme Egg Single 35g CAD 35G WHITE CE 48CA / SKU code 4273833

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### Fast Start Filled Eggs

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All Caramel Egg SKU's are worth £12m





Cadbury Mini Eggs Carton 38.3g CAD 38.3G Mini Egg Carton 24CA / SKU code 4069696



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Cadbury Mini Eggs Bag 80g Hod 192Ds CAD 80g Mini Eggs Bag 192DS / SKU Code 681704



100% SUSTAINABLY SOURCED COCOA

Cadbury Mini Eggs Bag 80g CAD 80g Mini Eggs Bag 24CA / SKU Code 4063606





Cadbury Mini Eggs Clip Strip 80g CAD 80g Bag Mini Eggs Clip Strip 24CA/ SKU Code 4070210

Mini Eggs bought more frequently than any other Easter brand

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# Momentum



### Getting in the Easter spirit

Nielsen Read: Total Market excluding discounters for Easter 2022 period (from week 04.12.21 to 16.04.22)'





### Share in the Joy at Easter

'Momentum' describes the middle part of the season where consumers want to share Easter themed products with their family and friends to build excitement in the run up to the Easter weekend and continuing to Mother's Day.

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Nielsen Read: Total Market excluding discounters for Easter 2022 period (from week 04.12.21 to 16.04.22)'

VANANANANANANANANA ATTATTA



New Product

5 pack

**Cadbury, Classic Caramel** & White Eggs 191g CAD 191g Mixed Filled 28CA / SKU code 4269178

2× classic

creme egg



100% SUSTAINABLY SOURCED COCOA

Caramet

2× Caramel

Be Tree wise.net

addury

1×White

New

Designs



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**Cadbury Caramel &** Creme Egg 10pk 400g CAD 10 400G MIX EGG 12CA / SKU code 4299393



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Nielsen Read: Total Market excluding discounters for Easter 2022 period (from week 04.12.21 to 16.04.22)'



Be Treat wise.net

**Cadbury Caramel** Egg 3pk 20g CAD 3PK 120G SKU CML EGG 42CA / SKU code 4300935

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Caramel

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### Momentum **Filled Eggs**

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Cadbury Mini Eggs Pouch 385g CAD 385g Mini Eggs Pouch 6CA / SKU Code 4302696





Cadbury Mini Eggs Bag 296g CAD 296g Mini Eggs Bag 8CA / SKU Code 4300425 -



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### Cadbury Mini Eggs XL Bag 1KG CAD 1kg Mini Eggs Bag 8CA / SKU Code 4302315

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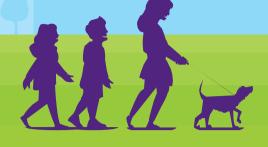
Cadbury Mini Eggs Tube 96g CAD 96g Tube Mini Eggs 12CA / SKU Code 4069767

atwise.net)

### Momentum Miniature Eggs

1KG

100% SUSTAINABLY SOURCED COCOA







**CDM Mini Daim Eggs Bag 77g** CDM 77g Mini Daim Eggs Bag 18CA/ SKU Code 4260878



Nielsen Read: Total Market excluding discounters for Easter 2022 period (from week 04.12.21 to 16.04.22)'

Cadbury Orange Mini Filled 72g CDM 72G ORANGE MINI FILLED 6CA / SKU Code 4275744

> reme egg

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MiNis Mix

White Det

(Be Treatwise.net)

<u>~</u>

MINI MILK CHOCOLATE EGGS WITH AN ORANGE CENTRE

Cadbury 238g Minis Mix CAD 238g Assortment Mix Mini 12CA/ SKU Code 4277383

### Momentum Miniature Eggs

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Nielsen Read: Total Market excluding discounters for Easter 2022 period (from week 04.12.21 to 16.04.22)'



NATURA Colours & FLAVOURS

Per 4 370 kJ sweets 87 kcal 4 %\* 1400 kJ / 330 kcal

**Jelly Chicks** is the No.1 candy sharing novelties from a branded player

### **Momentum**





# Cadbury 100% SUSTAINABLY SOURCED COCOA Be Treatwise.net WITH MICRO MINI EGG INCLUSIONS

Mini Eggs 110g bar was the largest selling SKU this Easter season worth £13.9M

4

110g bar is the fastest growing SKU which showed 123% growth vs last year

Momentum Chocolate Tablets





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### Cadbury Easter Share Pack 450g

CAD 450g Easter Share Pack 4CA / SKU Code 4274057





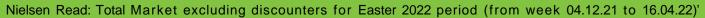
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MILK





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# Gifting Finish



### We all love to gift

Nielsen Read: Total Market excluding discounters for Easter 2022 period (from week 04.12.21 to 16.04.22)'





# Making the Easter weekend extra special

'Gifting Finish' describes the final part of the season when shoppers are looking for Easter Eggs and gifting products that will help make the Easter weekend special for their family and friends.

In these final few weeks to Easter, shoppers look for products which help their families engage Easter rituals such as egg hunts, and baking.

Giving Shell eggs at Easter accounts more than half of the value sales within traditional Easter confectionery, so maximising this occasion by ensuring shoppers can easily find their family favourites in-store is key.





Nielsen Read: Total Market excluding discounters for Easter 2022 period (from week 04.12.21 to 16.04.22)'





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# **Gifting Finish** Gifting Novelties

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Nielsen Read: Total Market excluding discounters for Easter 2022 period (from week 04.12.21 to 16.04.22)'



New Design

> **Cadbury Creme Egg** Tin 358g CAD 358g Creme Egg Tin 7CA / SKU Code 4273870



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**Gifting Finish** Gifting Novelties

### **Freeing Easter** goodness with a new



Shell Egg range! This Easter, we're celebrating real Cadbury goodness and putting consumers first by relaunching the entire Cadbury Shell Egg range.

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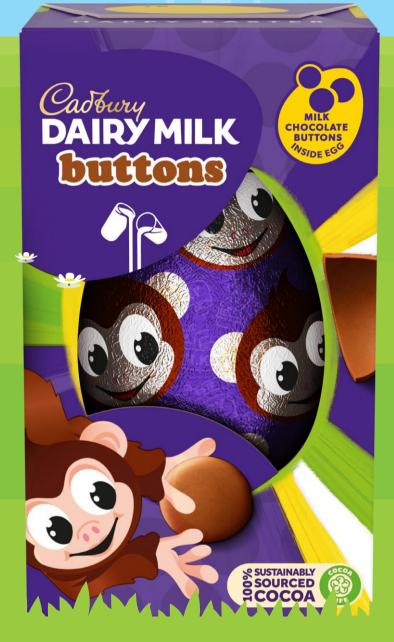
# Small Surprise











Cadbury Dairy Milk Buttons 98g CDM 98g EL Buttons 12CA/ SKU Code 4241220



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Cadbury White Buttons 98g CDM 98g EL White Buttons 12CA/ SKU Code 4241477



# Small Surprise



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Cadbury Mini Eggs 97g CDM 97g EL Mini Eggs 12CA / SKU Code 4241230





**Cadbury Dairy Milk** 





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Nielsen Read: Total Market excluding discounters for Easter 2022 period (from week 04.12.21 to 16.04.22)'

Chocolate to be found inside the eggs!

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**Cadbury Caramel** Nibbles 96g CDM 96g EL Caramel Nibbles 12CA / SKU Code 4241228



**Gifting Finish Small** surprise

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# **Traditional Gift**







Cadbury Creme Egg Velocity 195g CDM 195g, Cadbury Creme Egg Vel 6CA / SKU Code 4241213



Cadbury Wispa Velocity 195g CADBURY 182.9G WISPA VEL 6CA 4241227 4241231

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Cadbury Twirl Orange Velocity 195g CADBURY 182.9G WISPA VEL 6CA 4241227 4241231



### Cadbury Caramel Velocity 194g CDM 194g, Cadbury Giant Buttons Vel 6CA / SKU Code 4241216

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<u>Gifting Finish</u> Traditional Gift <sub>29</sub>



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SUSTAT ABLY

**Cadbury Mini Eggs** 

6CA / SKU Code 4241223

CDM 193.5g, Cadbury Mini Eggs Vel

Velocity 193.5g

MILK

LARGE SHELL

<u>~</u>

### Cadbury Twirl Velocity 198g CDM 198g, Cadbury Tiwrl Vel 6CA / SKU Code 4241219

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Cadbury Crunchie Velocity 190g CDM 190g, Cadbury Crunchie Vel 6CA / SKU Code 4241224



### Cadbury DAIRY MILK

284

### Cadbury Giant Buttons Velocity 195g CDM 195G Giant Buttons Vel 6CA / SKU Code 4241214

SUSTAIL ABLY

<u>Gifting Finish</u> Traditional Gift <sub>30</sub>

LARGE EGG \*









**Cadbury Twirl 241g** 241g, Cadbury Twirl AG 4CA / SKU Code 4241229





**Cadbury Mini Eggs 232g** 232g, Cadbury Mini Eggs AG 4CA / SKU Code 4241215





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### Cadbury Fingers 212.9g

212.9g, Cadbury Fingers AG 4CA / SKU Code 4241221





### <u>Gifting Finish</u> Special Gesture





**Cadbury Dairy Milk 245g** 245g, CDM CTLine AG 4CA / SKU Code 4241478



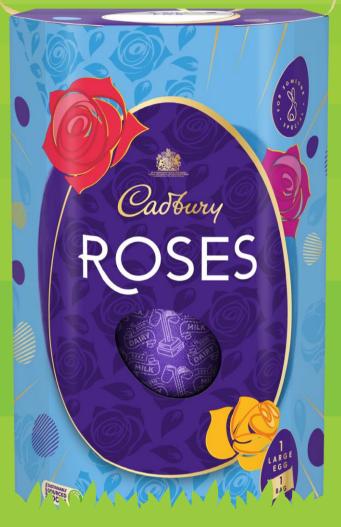
Cadbury Fruit & Nut 248g 249g, CDM Fruit 7 Nut AG 4CA / SKU Code 4241226

FREIT & NOT WHOLENUT

Catowry DAIRY MILK

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**Cadbury Roses 245g** 245g, Cadbury Roses AG

4CA / SKU Code 4241225



### <u>Gifting Finish</u> Special Gesture





Cadbury Creme Egg 235g 235g, Cadbury Creme Egg AG 4CA / SKU Code 4241212 Cadbury Flake 231.8g 231.8g, Cadbury Flake AG 4CA / SKU Code 4281337

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Nielsen Read: Total Market excluding discounters for Easter 2022 period (from week 04.12.21 to 16.04.22)'



# Giant Range





Nielsen Read: Total Market excluding discounters for Easter 2022 period (from week 04.12.21 to 16.04.22)'





# Range 36

# Inclusion Range









**CDM Giant Crunchie Inclusion Egg 540g** CDM 540g Crunchie Egg Gt 4CA / SKU Code 4262048

Nielsen Read: Total Market excluding discounters for Easter 2022 period (from week 04.12.21 to 16.04.22)'



Cadewry DAIRY MILK

**CDM Giant Daim** 

Inclusion Egg 540g CDM 540g Daim Egg Inc

4CA / SKU Code 4262047



### **CDM Giant Fruit & Nut** Inclusion Egg 530g CDM 530g Fnut Egg Inc

4CA / SKU Code 4262046

# **Gifting Finish** Inclusion Range





### **CDM White Oreo** Inclusion Egg CAD 499G OREO WHIT 4CA / SKU Code 4281768







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## **Gifting Finish** Inclusion Range

## Impressive Gift





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#### Cadbury Chunky Egg 400g

CDM 400g Chunk Egg AV 5CA / SKU Code 4281357







New

Product







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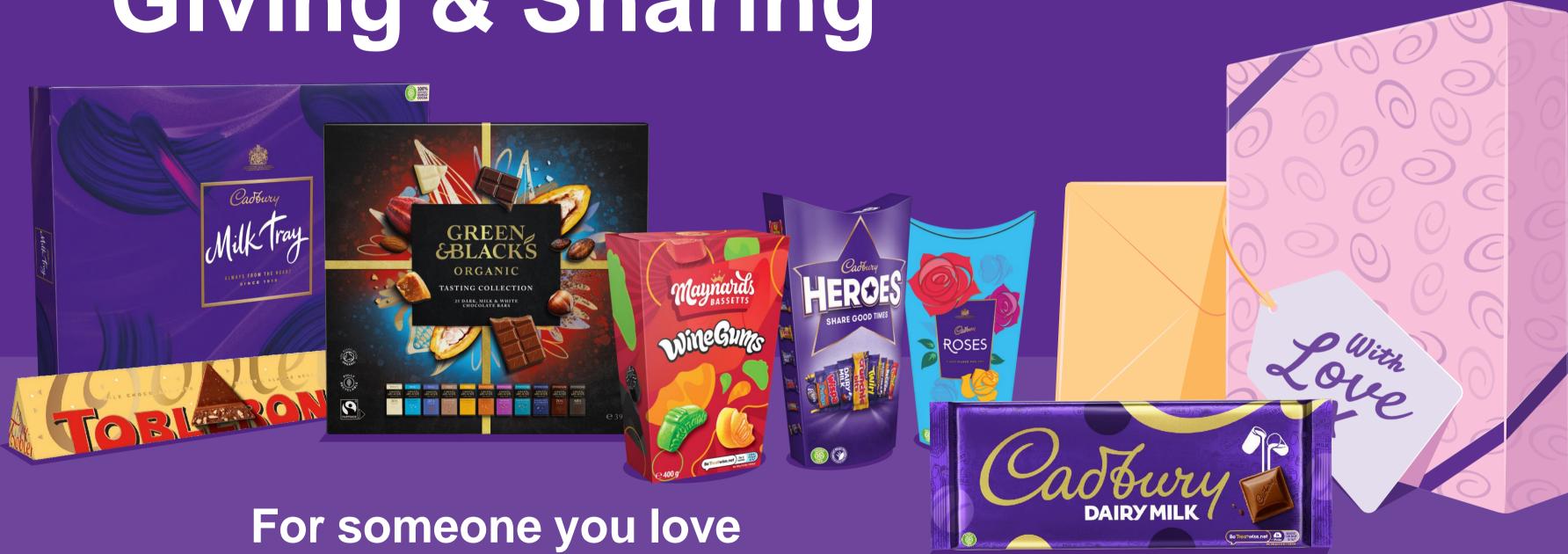


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#### <u>Gifting Finish</u> Large Impressive Gift



## Giving & Sharing









Cathwry



Maynards Bassetts Liquorice All Sorts Carton 400g MBASS 400g All Sorts Carton 6CA / SKU Code 4046309

LIQUORICE

Maynards Bassetts Jelly Babies Carton 400g MBASS 400g Jelly Babies Carton 6CA / SKU Code 4046311

Jelly Babics







Mondelez, International is the No.1 branded manufacturer in candy at Easter\*

Maynards Bassetts Wine Gums Carton 400g MBASS 400g Wine Gums Carton 6CA / SKU Code 4046305

> <u>Giving & Sharing</u> Maynards Bassetts



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## Maynards Bassetts RISM?

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For sweet moments

**Maynards Bassetts Sports Mix Carton 400g** 

MBASS 400g Sports Mix Carton 6CA / SKU code 4046307

> **Giving & Sharing** Maynards **Bassetts**



Maynards Bassetts Mix Up Carton 400g MBASS 400g Mix Up Carton 6CA / SKU code 4059739

> Giving & Sharing Gum & Candy 51





Cadbury Milk Tray 530g CAD 530g CTN Milk Tray 4CA / SKU Code 4268962



SUSTAINABLY SOURCED COCOA

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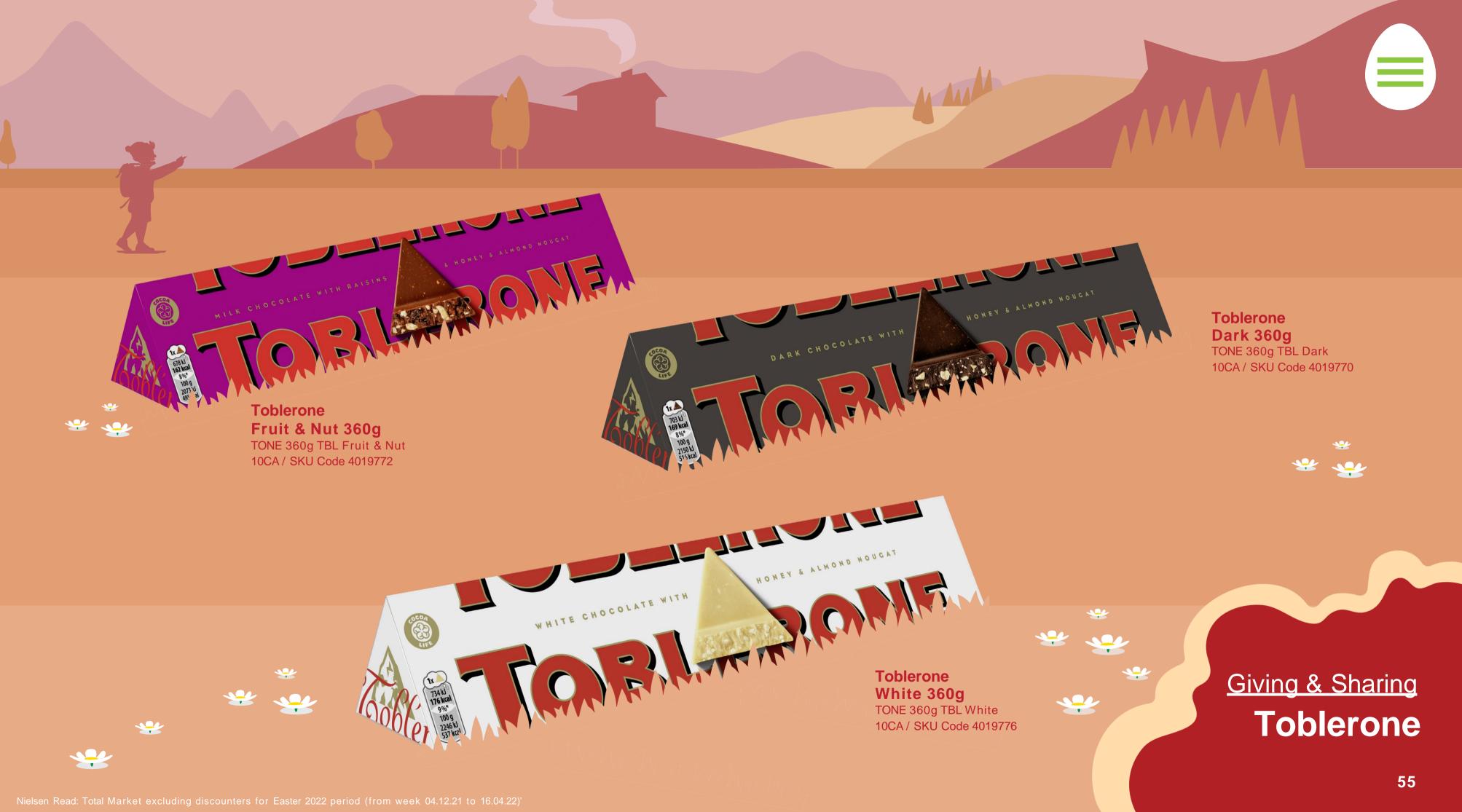
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Cadbury Milk Tray 78g CAD 78g CTN Milk Tray 16CA / SKU Code 4268959



### **Giving & Sharing** Milk Tray







Toblerone





Nielsen Read: Total Market excluding discounters for Easter 2022 period (from week 04.12.21 to 16.04.22)'



Toblerone 500g Bundle Bar 6CA / SKU Code 4063006

## Giving & Sharing **Toblerone**

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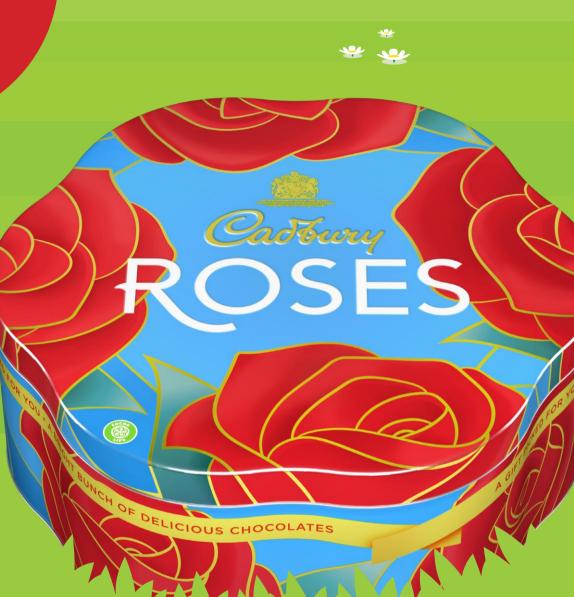
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## Roses £42m Brand MAT

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Cadbury Roses Pack 275g CAD 275g Pack Roses 8CA / SKU Code 4072763

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ROSES

#### Cadbury Roses Tin 432g SKU code coming soon



Nielsen Read: Total Market excluding discounters for Easter 2022 period (from week 04.12.21 to 16.04.22)'



### Giving & Sharing Roses



Cather

**Cadbury Roses Hod** Cad 290g CTN Roses Hod 48DS / SKU Code 4086686

Cathury ROSES A BRIGHT BUNCH OF DELICIOUS MILK CHOCOLATES MANANANAN

**Cadbury Roses** Carton 186g CAD 186g CTN Roses 9CA / SKU Code 4072751









Cathury ROSES

A BRIGHT BUNCH OF DELICIOUS MILK CHOCOLATES



### Roses 290g grew 14% at Mothers Day!

ROSES

**Cadbury Roses** Carton 290g CAD 290g CTN Roses 6CA / SKU Code 4072760

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### **Giving & Sharing** Roses



HEROES

#### Cadbury Heroes Carton 290g Hod CAD 290g CTN Heroes Hod 48DS / SKU Code 4086687









#### Heroes giving and sharing worth £62m

#### Cadbury Heroes Carton 185g CAD 185g CTN Heroes

THE SMALL AND MIGHTY FROM Padbury

6CA / SKU Code 4073050

### Giving & Sharing Heroes





Nielsen Read: Total Market excluding discounters for Easter 2022 period (from week 04.12.21 to 16.04.22)'

Heroes brand is worth £4.1m at Easter





Cadbury Heroes Carton 385g CAD 385g CTN Heroes 5CA / SKU Code 4247480

### Giving & Sharing Heroes

## GREEN & BLACKS ORGANIC











## GREEN & BLACKS ORGANIC

Our chocolate tastes the way it does because it's natural. Not the soft, pastel kind of 'natural'. This is the real deal. Visceral and untamed, wild and unadulterated. Raw flavours torn from the depths of the natural world and not just the fruit, it's the whole thing. A bite of Green & Black's is an assault on the senses. An experience as intense and as vivid as nature itself because that's where real flavours come from it's taste how nature intended it.

it's a taste of the wild raw flavour.

### WILDLY · DELICIOUSLY · ORGANIC









G&B's Classic Miniatures Collection 180G G&B 180G Classic Miniatures

12ca / Sku Code 666695





**Collection 180G** G&B 180G Milk Miniatures 12ca / Sku Code 4047272

Nielsen Read: Total Market excluding discounters for Easter 2022 period (from week 04.12.21 to 16.04.22)'

## **G&B's Milk Miniatures**





